

Message Text

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PAGE 01 CARACA 13318 111514Z

63

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

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R 111340Z NOV 76

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 5571

UNCLAS CARACAS 13318

FOR: COMMERCE/MEPD

E.O. 11652: N/A

TAGS: BENC, VE

SUBJ: MAJOR PROJECTS: AUTOMOTIVE EXPANSION PROGRAM-FOUNDRY
AND FORGE FACILITIES.

REF: (1) CARACAS 11138, (2) STATE 241657, (3) STATE 247447,
(4) CARACAS 11959

1. EMBASSY WAS AGAIN VISITED BY ING. ERNESTO CANEPA, MINDEV
TECHNICAL ADKUSOR ON AUTOMOTIVE INDUSTRY ISSUES.
2. ING. CANEPA HAS PROVIDED THE EMBASSY TWO COPIES EACH OF
THE PRE-PROJECT STUDIES FOR THE FOUNDRY AND FORGE PROJECTS
DESCRIBED IN REFTEL ONE. THESE WILL BE SENT TO COMMERCE/MEPD
VIA APO FOR DISTRIBUTION TO INTERESTED US. FIRMS.
3. AS OF THIS TIME, THERE HAS BEEN LITTLE SUBSTANTIVE CONTACT
WITH ING. CANEPA BY THE FIRMS LISTED IN REFTELS TWO AND THREE.
CANEPA INDICATED THAT A DELEGATION OF THE MINDEV WILL TRAVEL
TO THE US. IN EARLY 1977. AT THAT TIME, THEY HOPE TO DISCUSS
THE FOUNDRY AND FORGE PROJECTS WITH FIRMS WHICH HAVE STUDIED
THE PRE-PROJECT DOCUMENTS, AND ARE PREPARED TO OFFER AN OUTLINE
PROPOSAL, HOWEVER EMBRYONIC IT MIGHT BE. IN THE INTERIM,
CANEPA WILL BE GLAD TO RESPOND TO INQUIRIES ABOUT THE PROJECTS,
AND TO PROVIDE WHATEVER ADDITIONAL DETAILS OR CLARIFICATION
MIGHT BE REQUIRED TO ENABLE INTERESTED US. FIRMS TO BE RESPON-
SIVE TO THE INVITATION TO SUBMIT PROPOSALS.

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4. CANEPA INDICATED THAT CONTACT ON SUBSTANTIVE INQUIRIES

SHOULD BE MADE BY MEANS OF REGISTERED MAIL, OR THROUGH PERSONAL VISITS.

5. FYI-A MINDEV DELEGATION HAS ALREADY VISITED SOME INTERESTED EUROPEAN FIRMS, AND PLANS TO VISIT BRAZIL AND ARGENTINA DURING THE SAME PERIOD THAT THEY TRAVEL TO THE US. CANEPA INDICATED THAT NO "FAVORITIES" HAVE YET EMERGED IN THE MINDEV'S CONSIDERATION OF FIRMS WITH WHOM THEY HAVE ALREADY ESTABLISHED CONTACT.

VAKY

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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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